

NTFP Trade Bulletin

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Year 2

August 2006

Ritha (*Sapindus mukorossi*) price doubled

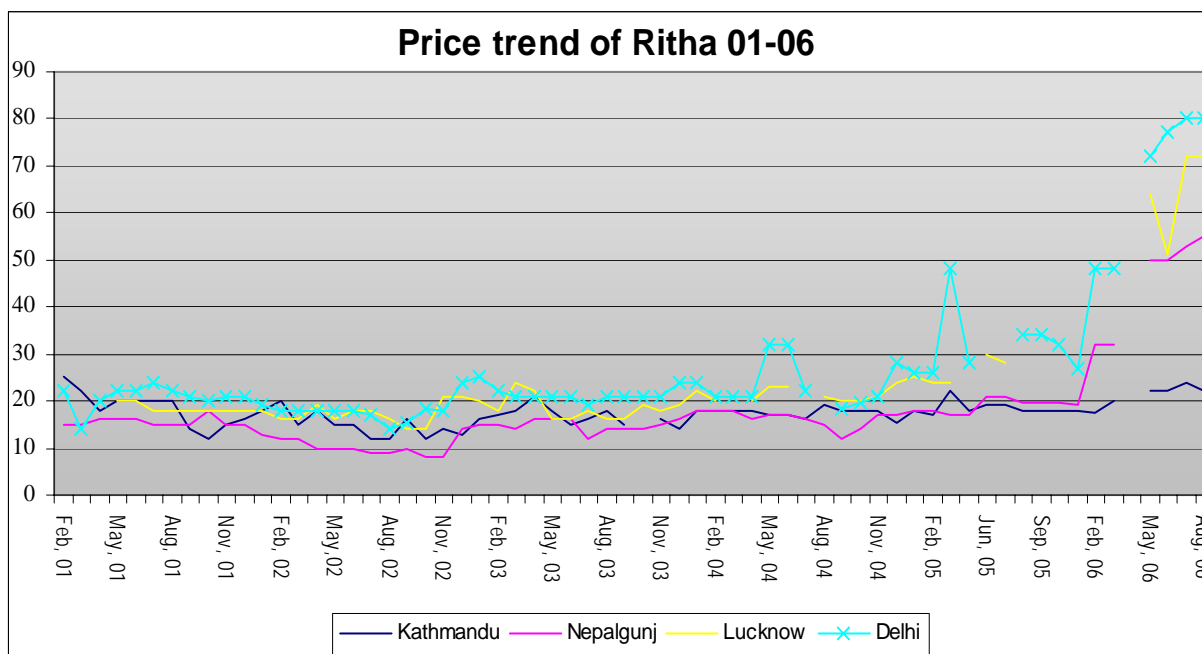
ANSAB MIS along with technical support from Business Development Services-Marketing Production and Services (BDS-MaPS) project was able to facilitate exporting a mega quantity of Ritha (*Sapindus mukorossi*) to new market in Germany for the first time.

The demand was first received by Federation of Chamber of Commerce and Industry Nepal (FNCCI) and the order was forwarded to Nepalgunj traders, Satya Enterprise, who made a follow up with German party worked together with BDS-MaPs for the quality testing. BDS MaPs arranged the quality testing with Nepal Environmental and Scientific Services (NESS) Pvt. Ltd., Thapathali, Kathmandu as well as Nepal Food research Laboratory, Kathmandu. The analysis report revealed that it can be exported as per the rule of European Union Import rules.

The quality testing and other information made a significant price increase at the traders and community level. Before the trade linkage, the price of the fruit of Ritha was almost Rs. 25/kg and after a trade link the price was almost doubled (Rs. 65/kg) with a simple value addition of removing seeds away. Due to the trade linkages, all the stock of the Ritha was consumed and local communities are interested in the Ritha trade. Satya Enterprise was able to sell a total of 15,000 kg Ritha in June 2006.

Trend analysis- Ritha (*Sapindus mukorossi*)

The market trend of Ritha (*Sapindus mukorossi*) slightly decreased or constant 2001 to 2005 in Nepal and India markets. The average price of the Ritha was NRs 21/Kg, NRs 19/Kg, NRs 23/Kg and 26/Kg in Delhi markets respectively during 2001-2005. The average price in 2006 onwards touched



NRs 77/Kg in Delhi whereas in Nepalgunj the average price was NRs 13/Kg, – NRs 17/Kg. In 2006, the price was increased up to June where the average price was reached NRs 52/Kg.

The average price difference between Nepalgunj and Delhi market was NRs 5-25 /Kg during this 2001-2006. Since MIS project along with BDS MaPs project worked together for the promotion of NTFPs the price was able to increase significantly where as in Kathmandu the price was constant or slightly increased.

Price information for August

Price list of selected NTFP in Nepal and India Markets
NTFP Market Information Service
ANSAB (Asia Network for Sustainable Agriculture and Bioresources)
P.O.Box 11035, Kathmandu, Nepal
Tel: 977-1- 4497547. Fax: 4476586
Price list of selected NTFPs in Nepal and India Markets
August 2006

(All prices are in NRs/KG)

Product	Kathma ndu	Nepalgunj	Dolpa	Kailal i	Surkh et	Ilam	Tanakpur	Luckno w	Delhi	Kolkatta
Alaichi	125	150-200	-	-	-	250	224-230	256	256	-
Amala	50	42	-	45	-	-	50-56	45	51	48
Amalbed	-	70	-	55	-	-	72	80	80	88
Atis	225	560	140-160	400	-	-	352-375	560	656	560
Barro	18	12	-	-	-	-	13-15	5	16	6
Bhutkesh	-	180	80	-	-	-	-	-	-	-
Bikhjara	140	200	-	-	-	-	208-215	-	272	-
Bhojho	35	53	-	30	-	-	56-60	-	72	-
Chiraito	180	230	100	170	-	288	160-190	232	336	288
Dalchini	-	43	-	-	-	-	56	48	61	51
Guchhichy au	-	10,000	8000- 8500	-	-	-	8000	-	9600	-
Ginger	14	-	-	-	-	9	-	-	-	-
Harro	22	16	-	-	-	-	13	40	-	13
Jatamansi *	140	140-160	80	-	-	-	224-230	256	256	288
Jhyau*	52	65-75	-	-	-	-	96-120	-	144	-
Kakarsingi	175	85	80	-	-	-	128	128	120	120
Kutki	250	-	-	-	-	200	-	-	-	-
Lokta	-	-	-	-	-	100	-	-	-	-
Majitho	40	-	-	-	-	-	56	56	72	56
Nirmansi	825	1100	-	1100	-	-	-	640	1440	-
Padamchal	55	40	20-	-	-	-	56	-	61	24
Pakhanbhe d	12	18	-	15	-	-	25-35	24	27	40
Pipala	125	110-150	-	90	-	-	192	400	288	200
Ritha	22	55	-	32	-	-	55-60	72	80	56
Satawari# 1	180	283	120	250	180- 200	-	300-310	240-320	252	288

Satuwa#1	125	325	-	175-180	-	-	320	320	400	-
Silajit*	175	100-130	160	-	-	-	128	400	144	158
Sikakai	18	20	-	22	-	-	32	22	29	29
Sugandha wal*	85	100	-	70	-	-	112-115	152	160	168
Sugandha kokila*	125	105	-	-	-	-	112	136	152	128
Sutho	90-110	100	-	-	110	-	128	112	112	88
Tejpat	25	18	-	24	25	-	32	32	24	-
Timur	85-110	55	-	70	60-65	-	64	72	80	82
Yarshagu mba	-	-	2,50,000	-	-	-	1,60,000	-	2,400 00	-

Note:

1. Prices indicated above are for dried parts.
2. *Ban on export in crude form
3. Prices for Delhi and Lucknow are from cession agent, a 6.5% commission is deducted from supplier in the quoted price.
4. Above prices are indicative which need to be confirmed with the traders before making actual business transaction

एन्साब

भिमसेनगोला मार्ग, बानेश्वर पो.ब.न. ११०३५, काठमाडौं, नेपाल
 फोन नं. ४४९७५४७, फ्याक्स नं. ४४७६५८६,
 नेपाल तथा भारतीय बजारहरूमा जडीबुटीको मूल्य सूचि
 २०६३ श्रावण

जडीबुटीको नाम	काठमाडौं	नेपालगञ्ज	कैलाल	डोल्पा	सुर्खेत	टनकपुर	दिल्ली	कलकत्ता	लखनउ
अलैची	१२०	१५०-२००	-	-	-	२२४	२४०	-	२४०
अमला	३५	४३	४५	-	-	५६	५०	४८	४३
अमलवेद	४५	६५	५५	-	-	७२	८८	९६	७२
अतिस	२७५	५२५	४००	१४०-१६०	-	६१०-६३०	६४०	६४०	५६०
बरो	१८	१२	-	-	-	१३	१९	६	५
भुतकेस	-	१६०	-	८०	-	७५-२००	२५६	-	५४
वीषजरा	१४०	२१०	-	-	-	२००-२२५	२५६	-	-
बोभो	३८	५३	३०	-	-	५०-६५	७२	-	-
चिराईतो	१९०	२५०	१७०	१००	-	२०८	३२०	३०४	२४०
दालचिनि	३५	४०	-	-	-	५२	५६	-	४६
गुच्ची च्याउ	-	८५००	५०००	६०००-६५००	-	८०००	९६००	-	-
अदुवा	-	-	-	-	-	-	-	१०	-
हरो	२४	-	-	-	-	२१	४५	२४०	४०
जटामसी*	१४०	१४०-१६०	-	८०	-	२२४	-	-	२४०
भ्याउ*	५२	६५-७५	-	-	-	१२०-१४५	१६०	-	-
काकरसिगी	१५०	८२	-	८०	-	१२८	१२०	९६	१२८
मजिठो	३५	४५	-	-	-	५६-६२	६७	५६	६४
निरमसी	८२५	१०००	११००	-	-	१३२८	१४४०	-	९६०
पदमचाल	५२	४०	-	२०	-	५६	५६	४६	-

पाखनवेद	१२	१८	१५	-	-	२४	२७	३२	२४
पिपला	१४०	११०-१५०	९०	-	-	३५०	३६०	४६०	४४०
रिद्धा	२४	५३	३२	-	-	६४-७२	८०	५६	७२
सतावरी	१९०	३००	२२०	१२०	१८०-२००	३१०-३१५	३२०	२५६	३२०
सतुवा	११०	२८०	१७५-१८०	-	-	३२०-३५०	२८८	-	३२०-४००
सिलाजीत*	१९५	१००-१३०	-	-	-	१२८-१४०	१४४	२०८	-
सिकाकाइ	२२	२२	२०	-	-	३०	२७	१९	३२
सुगन्धवाल*	९५	१००	७०	-	-	११०-१२०	१५०	१६०	१६०
सुगन्धकोकील	७५	१०५	-	-	-	१३६	१६०	१४४	१३६
सुठो	९०	९०	-	-	९०-९५	११०	९९	१६०	१०२
तेजपात	२४	२०	२२	-	-	३५	४०	-	३२
टिमुर	८५-९०	६०	६५	-	६८-७०	६४	७५	८०	७२
याशांगुम्बा*	२३०,०००	-	-	२,५०,०००	-	१,६०,०००	२,००,०००	-	-

नोट

- मथि तय गरिएको मूल्यसूची सुकेको भागकोलागि हो
- * प्रशोधन नगरिकन निर्यात गर्न रोक लगाइएको छ ।
- भारतबाट प्राप्त मूल्य सूची कमिशन एजेन्ट मार्फत प्राप्त भएको हो । उक्त मूल्यमा ६.५० कमिशन सप्लायर्सबाट कटाइन्छ ।
- माथिका मूल्य सूची हालको प्रचलित मूल्य हो । व्यापार शुरु गर्नु अघि सम्बन्धित व्यापारीहरूसंग मूल्य तय गर्नुहुन अनुरोध गरिन्छ ।

Find suitable business partner

Business opportunity page aims to promote business linkages between buyers and sellers in the field of natural resources sector. If you have any specific offers to make, for example, sourcing raw materials, trying to find buyers for goods and services, finding distribution partners, announcements of new products launch, news and events etc, you can let us know your requirements, with full contact address and contact person by fax, phone, or email. The sectors we cater to are: Medicinal and Aromatic Plants, Spices, Handmade Paper, Gum, Resin and Turpentine, Health Care and Beauty Care Products, Bamboo and Rattan Furniture, Essential Oil, and Natural Fabrics (Allo, Hemp and Silk). Your business offer will reach more than 2,000 exporters, manufactures, suppliers, and dealers in Nepal and abroad.

Update your organization profile

ANSAB is updating information of companies, individuals and NGOs/development projects that are involved in the natural resources sector. The information will be published in a directory form by the end of 2006. The main objective of the directory is to enhance business linkages between companies in Nepal and abroad. The listing in the directory is free of charge. If you want to be listed in the directory, send following information to us by either fax, phone, and email: Company Name, Mailing Address, Contact Person, Telephone, Fax, Email, Nature of business and product lines dealt with.

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